



**PRICES AND CONDITIONS**  
**Yacht Charter Base Cienfuegos, Cuba**  
 As of: 08/2007, valid until September 28th 2008



Boat	Built	Cab./WCs	Max. Pass. Cab.+Salon	Prices per week in Euro			Deposit (Euro)
				03.05.08 to 28.09.08	29.09.07 to 21.12.07	22.12.07 to 02.05.08	
<b>Monohulls</b>							
Cyclades 434 "Sangria" *	2007	4 / 2	8+2	2.000	-	3.500	2.500
<b>Catamarans</b>							
Lagoon 410 "Sofia"	2004	4 / 4	8+1	2.790	3.900	4.700	2.500
Lagoon 380 "Marlene"	2005	4 / 2	8	2.600	3.700	4.370	2.500
Lagoon 380 "Pacuare"	2000	4 / 2	8	2.400	2.500	3.500	2.500
Athena 38 "Adara"	2003	4 / 2	8+2	2.400	2.500	3.500	2.500

\* Available as of February 2008

ALBORAN-BLUESAIL @  
 CON-IMPEX Touristik GmbH & Co. KG

**Cienfuegos Branch**  
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## INVENTORY

**Included in the charter fee:**

GPS, autopilot, outboard engine, electric windlass, hot water, bedding and linen; mooring, water and power in the harbour of Club Cienfuegos; Plotter/Radar, CD, bimini, end cleaning of yacht.

**Cuban Sailing Permission:**

6,- CUC per person per day (payable on spot)  
 Children under 12 are free.

**Optional extras:**

Skipper € 90 /day + provisions  
 Sailor/Cook € 50 /day + provisions  
 Diving Instructor € 80 /day + provisions

## CONDITIONS

**Minimum charter duration:**

3 days

**Each additional day:**

1/7 of weekly price

**Discounts:**

Early booking (6 months prior to charter start): 5%, 2 weeks: 5%, 3 weeks: 10%  
 Repeating client: 5%  
 Max. total discount: 15%  
 on charter price

**Deposit:**

Payable at embarkation with travellers cheques (not those of American Express), credit card (MasterCard or VISA, must not be issued by American banks).

## SERVICE

**Embarkation:**

from 4:00 pm (16:00 hrs) daily

**Disembarkation:**

5:00 pm (17:00 hrs) on the penultimate day  
 + overnight on board until 09:00 am  
 Check-in and check-out with fuel tanks filled up.

**Languages spoken at the base:**

English, Spanish

**Provisioning:**

List for provisioning service on request (recommended)

**Transfers to/from Charter Base Cienfuegos:**

Available from and to every major Cuban city/airport.  
 Prices available upon request.